

In house training for governments and companies on the PPP Certification Program - CP3P ©

Our approach to the PPP Certification
Program-Foundation training



AN INNOVATION OF



FUNDED BY  **PPIAF**
Enabling Infrastructure Investment



k-infra

Infrastructure Knowledge & Best Practice



K-Infra

K-Infra is a company founded in 2016 by Andrés Rebollo, the main author and coordinator of the PPP Program Certification Guide (the Body of Knowledge of the APMG PPP Certification Program -CP³P *).

K-Infra's core activity is to provide training services specialized in Public Private Partnerships (PPPs), and is the second company worldwide to be an **Accredited Training Organization by APMG** to offer preparatory training for the CP³P and exam invigilation services, with our courses and materials developed by the Lead and co-lead authors of the PPP Certification Guide (Andrés Rebollo and Richard Foster of Foster Infrastructure).

K-Infra works globally under a network of Academic Partners and Affiliates, who deliver CP³P training under licence from K-Infra.

K-Infra's CP³P courses are available in-house for groups and institutions. They are also offered in open modality in Spain, Colombia, México and United States among others.

We have already delivered training for over 3,000 delegates including professionals/employees of the main MDBs like WBG, IFC, IDB, BCIE, EBRD and AFDB; governments in all continents like Argelia, Morocco, Tunisia, Ivory Coast, Madagascar, Burkina Faso, Jordan, Lebanon, Netherlands, Ukraine, Romania, Serbia, Belarus, Indonesia, Pakistan, Philippines, Bangladesh, Colombia, Brazil, El Salvador, etc.; and private developers and financiers such as Santander Bank, Ferrovial/Cintra, Acciona Agua, Sacyr/Valoriza, Sener, CAF, Talgo, Renfe, etc.

Affiliates

The following are Affiliates to K-Infra. These companies will deliver the CP³P training under our license in certain countries and geographies:

FOSTER INFRASTRUCTURE (Asia region)

MAXWELL STAMP (Middle East)

RADAR PPP (Brazil)

VIVEKA (Colombia)





The PPP Certification Program

The Program and its objectives

The APMG PPP Certification Program is an innovation of the Asian Development Bank (ADB), the European Bank of Reconstruction and Development (EBRD), the Inter-American Development Bank (IDB), the Islamic Development Bank (IsDB), the Multilateral Investment Fund (MIF) and the World Bank Group (WBG) and it is partially funded by Public-Private Infrastructure Advisory Facility (PPIAF), with a shared vision of increasing the efficiency and performance of Public Private Partnerships globally.

The program is developed and managed by APMG-International, a Global Accreditation Institute created in 1993.

The aim of the PPP Certification Program is to encourage a common base of PPP knowledge among professionals in the sector globally. The goal of the Program is the proof by means of a certificate of in-depth knowledge of the “PPP Certification Program Guide” (the PPP Guide), which allows professionals to obtain the accreditation CP³P (Certified Professional PPP). For that purpose, the professional has to pass three exams or levels that cover the eight modules of the Guide.

The PPP Certificate pathway – three examinations*

Level / Exam	Learning objective
Foundation	Knowledge and understanding of the PPP Guide to act as an informed team member of a PPP project (Chapter 1 of the Guide).
Preparation stage	How to apply and tailor PPP Frameworks and PPP Project Identification, Screening, Appraisal and Preparation Processes in a given governmental context. (Chapters 2-5 of the Guide).
Execution stage	How to apply the structuring and drafting Process of PPP tender documents and the PPP contracts, and the management of PPP contracts during the Construction and Operations Phases. (Chapters 5-8 of the Guide).

*Based on <https://ppp-certification.com/certification/>

The Foundation exam is a requisite to take the other exams. Candidates who pass all three examinations will be entitled to use the CP³P credential.



Target audience

The target audience of the PPP Certification Program includes any person interested in knowing more about PPP, especially professionals in the PPP sector such as government officers/authority representatives or personnel of public agencies and other public or semi-public institutions (managers of the “public partner” or National Audit Institutions), managers / practitioners working within PPP promoters, investors, operators and financial institutions (practitioners within the “private partner”), as well as its consultants and advisers (financial, legal, technical).

PPP Body of Knowledge: the PPP Certification Program Guide

The Body of Knowledge of CP³P Certification is the “PPP Certification Program Guide”, which is © EBRD, IDB, IsDB, PPIAF and WBG.

Andrés Rebollo acted as Lead Author of the PPP Guide, supervising a group of international experts including Richard Foster (Co-Lead author) and Marcos Siqueira.

The main aim of the PPP Guide is to help people to develop **efficient and sustainable** PPPs, helping to apply “good practices” proven on a global scale and to facilitate access to PPP programs by investors and developers market. The PPP Guide identifies the **essential principles that underline the processes of Public Private Partnerships**, at the same time reflecting some of the main “local or regional variations” that we can observe around the globe.

For more information in regards to the Certification Guide:

www.k-infrastructure.com/en/certificado-experto-ppp/ppp-body-of-knowledge/



Contents of the PPP Guide

The Guide consists of 8 Chapters. The first one is the “foundation” level, providing a general knowledge on PPPs, and the contents of the PPP Guide. It also presents the standard process.

The second chapter focuses on the configuration and functioning of PPP frameworks and programs. The rest of the chapters present to the reader the main phases of the management cycle of a PPP project.

The PPP Guide

Chapter 1	PPP Introduction and Overview
Chapter 2	Establishing a PPP Framework
Chapter 3	Project Identification and PPP screening
Chapter 4	Appraising PPP Projects
Chapter 5	Structuring and Drafting Tender and Contract
Chapter 6	Tendering and Awarding the Contract
Chapter 7	Strategy, delivery and Commissioning
Chapter 8	Operations and Hand-Back

Focus of the PPP Guide

- The focus of the PPP Guide is on PPP contracts with Private Financing (Private Finance Infrastructure PPPs), although many of its contents explain processes and show good practice applicable to any PPP (included PPPs for services).
- It is dedicated to governments / tender authorities (and its advisers), but it also provides clear benefits to managers in the private sector, helping them to understand the motivations and concerns of their “public partner” and giving them knowledge of government’s decision processes and functioning of its operational and legal frameworks.
- Although the PPP Guide focuses on the needs and perspective of the EMDEs (Emerging Market and Developing Economies) its application is also relevant for any country implementing or considering PPPs as a method for procuring infrastructure and/or services.



CP³P - Foundation in-house training

The Foundation exam is the first examination of the program to obtain the CP³P accreditation.

Objective

The objective of K-Infra's CP³P - Foundation in-house training is to introduce the PPP Guide, provide a general overview of PPPs and introduce the basic features and characteristics of this procurement option. Our approach looks for a balance between providing practical learning on PPPs and at the same time providing the most effective pathway to getting certified. However, the ultimate objective is to help you to pass the Foundation exam with the best chance of success.

K-Infra's CP³P - Foundation in-house training is targeted to

- Professionals and practitioners working in or representing governments and procuring authorities, public agencies and other public or semi-public institutions ("public partner")
- Professionals and practitioners working in sponsors/developers, contractors, investors, operators and financial entities, as well as consultants and advisers (financial, legal, technical etc.).

Number of delegates

We can provide CP³P- Foundation in-house training for groups of between 10 and 30, but preferably no more than 20 attendees.

Price

Our pricing depends on the number of attendees and the location. Please contact us to obtain pricing for delivery at your location.

Duration

K-Infra's CP³P- Foundation in-house training consists of 22 ½ hours of effective training (excluding breaks), conducted in three days in a row.

Venue

K-Infra's CP³P- Foundation in-house training is conducted at your location, unless otherwise specified by you.



Trainer/facilitator

The training will be delivered by a CP³P accredited trainer sponsored by K-Infra.

Materials

The materials for the training consist of the 1st Chapter of PPP Guide (“PPP Introduction and Overview”); K-Infra’s own material in presentation format, sample tests, a sample exam discussed in class and two exam simulations to be solved online through our LMS “Campus K-Infra”.

Credentials and examination

APMG is the entity responsible for assessing and issuing the certificates, as the delivery partner / manager of the PPP Certification Program.

K-Infra as ATO (Accredited Training Organization), or K-Infra’s local Affiliate, will be in charge of booking/buying the examination, at a discount price, on behalf of the candidates and for administering and invigilating the exam.

If you choose to have the exam conducted in your own venue (in-house) under our invigilation, the exam will be taken the day after the course finishes, unless otherwise agreed. Exam fees are payable to APMG and booked by K-Infra or the Affiliate. The exam fee will be charged to the organization together with the training fee in advance of the course.

Program / contents

The course contents match the contents of 1st Chapter of the PPP Certificate Guide.

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